



2018 Conference Agenda

Hyatt Centric Fisherman's Wharf: San Francisco

General Session	Presidio Ballroom
Breakout Session	Banquet ABC
Breakfast + Lunch	North Point Lounge
Breaks	North Point Lounge

MONDAY, June 18, 2018:

6:00 pm – 8:00 pm	2018 SEIP WELCOME RECEPTION Location: Hyatt Centric Fisherman's Wharf North Point Lounge
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TUESDAY, June 19, 2018

7:00 am – 4:00 pm	Registration: Presidio Ballroom Foyer		
7:00 am – 8:00 am	Breakfast Buffet: North Point Lounge		
8:00 am – 9:00 am	Exhibits Open North Point Lounge	Welcome & Opening Remarks- Presidio Ballroom Angela Oroian Executive Director of SEIP 2018 Emerging Trend in Environmental Insurance Sara Brothers Divisional Vice President Great American Insurance Group	
9:00 am - 09:45 am		Why Pollution Buy-Backs in CGL Policies Don't Work Sarah Stogner of counsel Carver Darden Koretzky Tessier Finn Blossman & Areaux LLC	
9:45 am - 10:30 am		The Current Environmental Insurance Market and Sales Opportunities in Japan: Pioneering brownfield development with environmental insurance tools Miki Mitsunari President and Chairman FINEV, Inc	
10:30 am - 10:45 am		Morning Break: North Point Lounge	
10:45 am - 11:30 am		Environmental Insurance Claims Panel Keith Moskowitz Partner DENTONS	
11:30 am - 12:15 am		Minimizing Loss Costs From Mold and Bacteria in Commercial Buildings Howard Wolf Principal HW3 & Standards Chairman of the IICRC	
12:15 pm – 1:00 pm		Lunch Break: North Point Lounge	

1:00 pm – 1:45 pm	<p>Environmental Insurance Case Law Update Miles Holden Partner Hanson Bridgett LLP</p>	<p>Recommended Solutions to Client Acceptance of the Environmental Insurance Product Line Kenn Anderson Senior Account Executive AON</p>
1:45 pm – 2:30 pm	<p>Solving the Problem of Insuring Pipelines Panel Peter Alvey Vice President ROUX ASSOCIATES, INC. Luna Bowser Regional Manager, Environmental - Ironshore Insurance Cindy Hunter Senior Vice President of Specialized Risk Claims at Navigators Group Inc</p>	<p>Helping Insurance Applicants Through the Underwriting Process Rebecca Gitig Senior Vice President, Environmental Lines Aspen Insurance</p>
2:30 pm – 2:45 pm	Afternoon Break: North Point Lounge	
2:45 pm – 3:30 pm	<p>Glyphosate Issues In California... And Beyond Dave Sadoff Senior Professional Geologist Western Region HETI</p>	<p>Sales Techniques in Mergers & Acquisitions Brad Maurer Regional Sales Manager ARMR.Network,LLC</p>
3:30 pm – 4:15 pm	<p>Wholesale Broker Round table David Dybdahl President ARMR.Network,LLC Brad Maurer Regional Sales Manager ARMR.Network,LLC Greg Schilz Executive Vice President JLT Specialty USA Kenn Anderson Senior Account Executive AON Stacy Brown President and CEO Freberg Environmental Inc.</p>	
4:15 pm – 5:00 pm	<p>Keynote Address: Insuring Tomorrow: Engaging and Retaining Millennials in the Insurance Industry Tony Cañas Chief Motivational Officer InsNerds.com</p>	
<p>6:00 pm – 8:00 pm</p> 	<p>Networking Reception The Grotto (Replaced Fisherman's No 9) located .2 miles from the Hyatt Centric 2847 Taylor St, San Francisco, CA 94133 Hosted by WCD Group</p>	

WEDNESDAY, June 20th, 2018

7:00 am – 12:00 pm	Registration: Presidio Ballroom Foyer	
7:00 am – 8:00 am	Breakfast Buffet North Point Lounge	
8:00 am – 9:00 am	Exhibits Open North Point Lounge	<p>Opening Remarks Presidio Ballroom Angela Oroian Executive Director of SEIP</p> <p>Analytics, Probability, and Accuracy Chip D’Angelo Founder & CEO WCD Group</p>
9:00 am - 09:45 am		<p>EIL Risks Impacting the North American Insurance Business Marcell Ricciardelli Senior Vice President Allied World Assurance</p>
9:45 am - 10:30 am		<p>Environmental Damage Claims Drivers and Insurance Coverage Issues Arising from CAFOS and Agricultural Operations Peter Mintzer & Liz Brockman Partners at Selman Breitman LP</p>
10:30 am - 10:45 am		Morning Break: North Point Lounge
10:45 am - 11:30 am		<p>Lending: How Environmental Risks Play into Decision Making Jeff Telego President Risk Management Technologies & RTM Communications, Inc Julie Kilgore President Wasatch Environmental</p>
11:30 am - 12:15 am		<p>Using Predictive Analytics to Determine Levels of Environmental Risk and the Potential Insurance Solutions Greg Schilz Executive Vice President -JLT Specialty USA Zain Iqbal Assistant Vice President -JLT Specialty USA</p>
12:15 pm – 1:00 pm		<p>Panel: Legal Trends in Environmental Insurance David Dybdahl President of ARMR.Network, LLC Sheila Mulrennan Owner Insurance Archeology Group John E. DeLascio Partner Hinshaw & Culbertson LLP</p>
1:00 pm – 2:00 pm	Lunch- On-The- Go North Point Lounge	

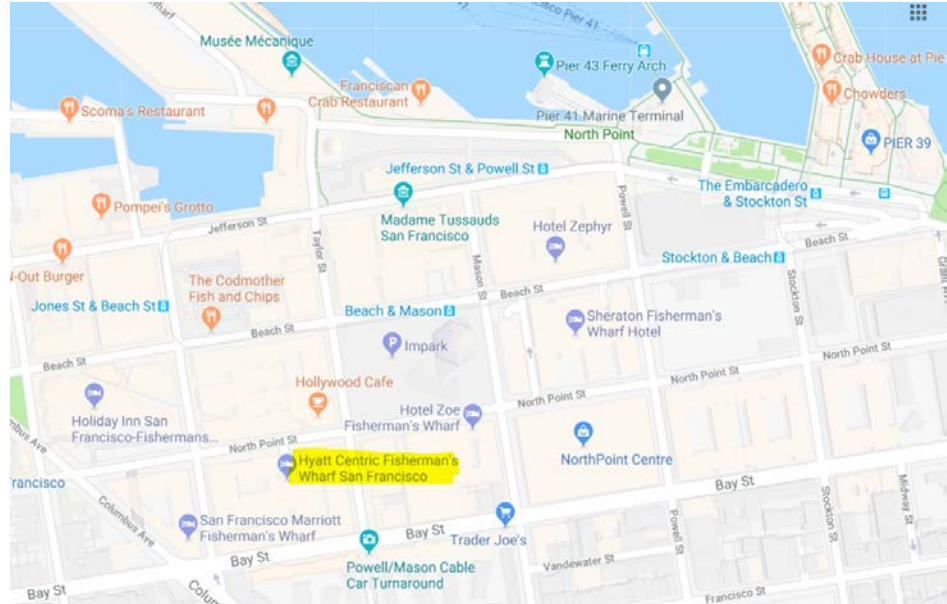
Map of the Hyatt Centric Fisherman's Wharf & Event Floor Plan

Local Attractions:
Alcatraz Island
0.1 MILES FROM HOT

PIER 39
0.3 MILES FROM HOT

The Golden Gate Bridge
2.0 MILES FROM HOTEL

And More!!

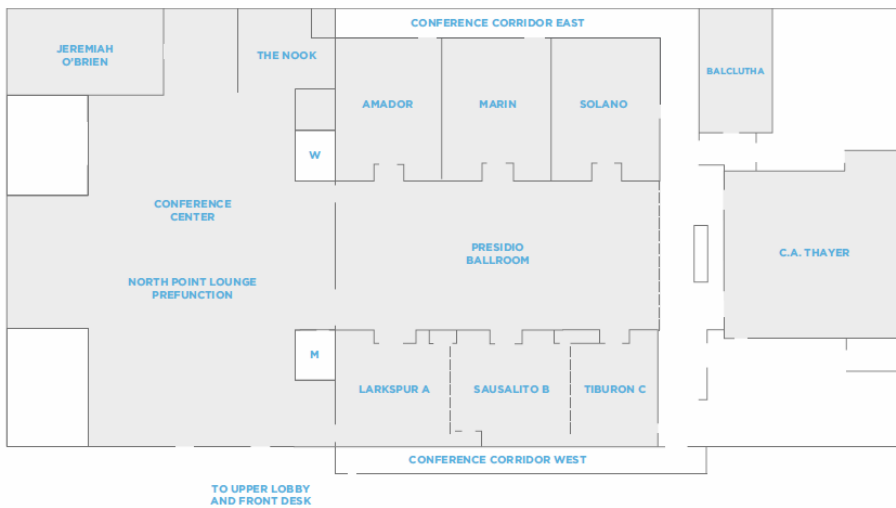


HYATT CENTRIC™
 FISHERMAN'S WHARF SAN FRANCISCO

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FLOOR PLAN: FIRST FLOOR



RESERVE YOUR ROOM